

The logo for BZ Corner features the letters 'BZ' in a bold, blue, sans-serif font, followed by the word 'Corner' in a black, sans-serif font. A black line graph with several peaks and valleys is positioned to the right of the text.

### Upcoming Seminars and Workshops

**\*\*FREE\*\* Doing Business with the Government Workshop:** January 11th from 9:00a.m.-3:00p.m.

**\*\*FREE\*\* Basics of Starting a Business:** January 18th from 6:00-8:00 p.m.

**If You Build It, Will They Come?:**  
January 19th from 9:00 a.m.-12:00 p.m. - \$25/  
person

**QuickBooks for Beginners:**  
January 18 th & 25th from 1:00-4:00 p.m. - \$45/  
person for both sessions

**Writing a Winning Business Plan:**  
January 19th from 1:00-4:00 p.m. -\$25/person

**\*\*FREE\*\* 12-Week Entrepreneurial Training Program in Spanish:** Orientation session on January 19th at 6:30 p.m.

For more information on the above seminars and programs, please call the Aurora BDC at (303) 326-8690 or visit <http://www.aurorabdc.com> .

### Boot Camp for Growing Your Organization

This FREE six-part workshop program will assist business owners and managers to grow their businesses, through leadership and management development/enhancement. Learn how to avoid common management mistakes, improve your product or service, ensure workplace safety, handle the competition, refine your leadership skills and more! Valued at \$1,000, this series is offered through a sponsorship from the TREX/SECC Incentive Grant Program and begins January 13th. To register, [click here](#) .

The logo for BZ Buzz features the letters 'BZ' in a bold, blue, sans-serif font, followed by the word 'Buzz' in a black, sans-serif font. A black line graph with several peaks and valleys is positioned to the right of the text.

### The 2006 Seminar Schedule Has Landed!

The Aurora BDC's schedule of seminars is hot off the presses! Start planning your training schedule for the year and capitalize on all the valuable information, tools and resources contained in every class.

**Entrepreneurship en Español** The Aurora BDC has teamed up with Cultura Business Communications to offer a 12-week entrepreneurial training program taught entirely in Spanish at no cost. Valued at \$450 per person, "Blueprint for Success" covers a variety of topics designed to help Spanish-speaking entrepreneurs successfully launch and operate their own business. Classes are from 6:30 p.m. – 9:00 p.m. and will be offered three times throughout the year. The first 12-week program will kick off with a no-obligation orientation session on January 19th at 6:30 p.m. For more details, [click on the press release](#).

**Aurora BDC Collaborates with State Program to Help Disabled Entrepreneurs** The Vocational Rehabilitation Division of the Colorado Department of Human Services will call upon the Aurora BDC to conduct market feasibility studies to help the division determine whether their clients' business idea, product or service is viable and has a likelihood for success. Clients can earn grants of up to \$5,000 to launch their business if they get the division's endorsement. The Aurora BDC is very excited to participate with this great agency and believes that one day some of these individuals may become major employers in the city. For more details, [click on the press release](#).

**City BIZ** 

**New BioResearch Firm for Fitzsimons**

DMI BioSciences, Inc. will be the first tenant of Bioscience East, a newly renovated 25,000 square-foot building in the bioscience park at Fitzsimons that opens in May 2006. The building is designed for bioscience companies growing out of the Fitzsimons Redevelopment Authority incubator program and also for new companies joining the bioscience park that are already past the incubator stage of growth, such as DMI BioSciences.

For more information, <http://www.auroragov.org/AuroraGov/News/020413>



**The Aurora Business Development Center (BDC) offers free one-on-one counseling, low-cost seminars, financing programs and technical assistance for entrepreneurs and existing small business owners. For more information: Call (303) 326-8690 or [www.aurorabdc.com](http://www.aurorabdc.com)**

**BIZ Tips** 

**Business New Year's Resolutions**

- Freshen up your marketing plan and start promoting your business.
- Join a new business organization or networking group.
- Learn something new - Now's the year to take advantage of Aurora BDC training programs!
- Commit to developing a business plan... or updating your existing one.
- Upgrade your business software and back up your files.
- Get new customers and say thank you to the current ones.
- Look at your expenses and improve your cash flow.
- Enhance your computer skills and become more Internet-savvy.
- Seek out other potential markets, e.g. government contracts.
- Thank your employees for the work they do.
- Take better care of yourself and put time in your calendar for you.
- Consult with an Aurora BDC counselor to assist with all of the above resolutions...and much more!